

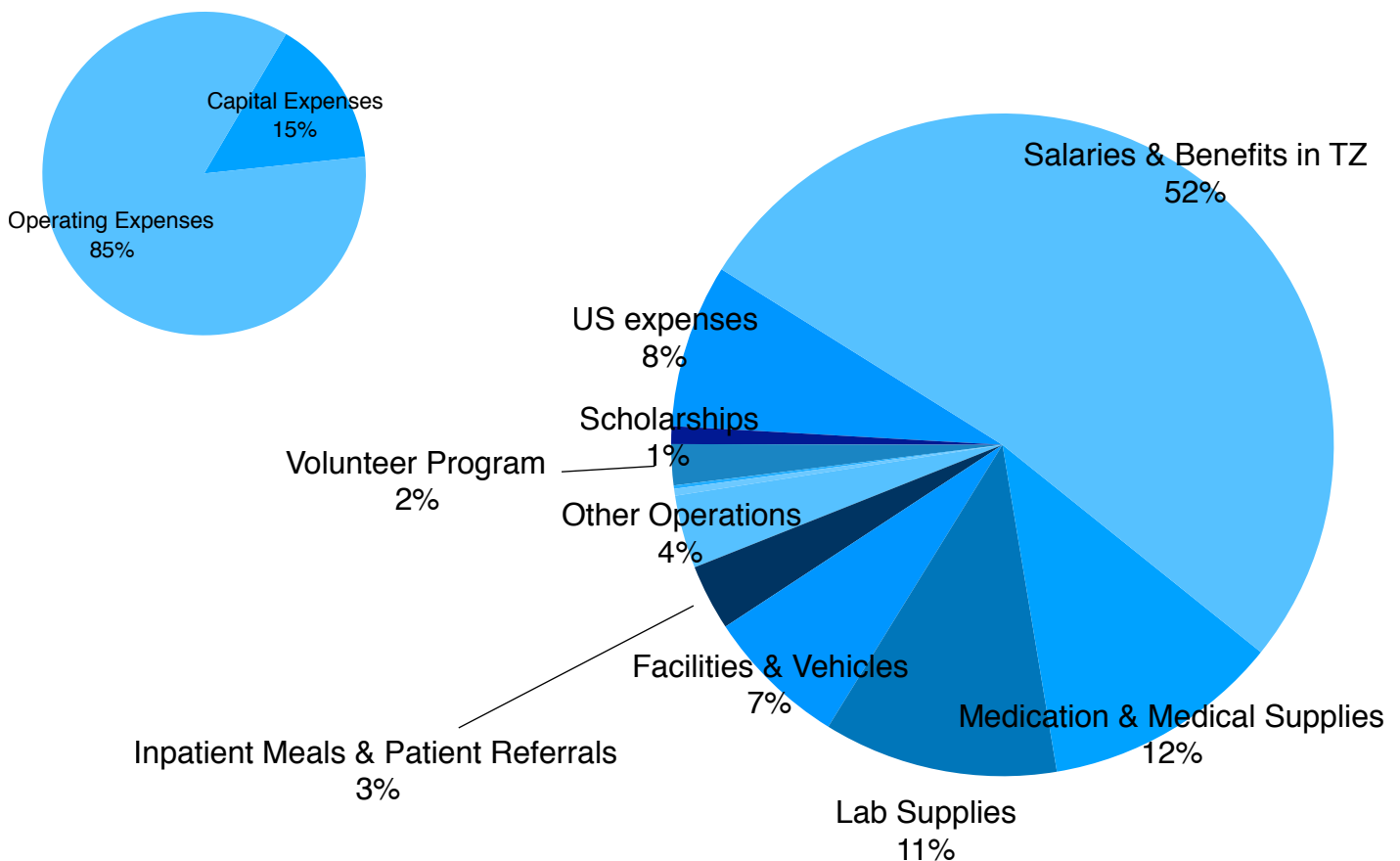
## Financial Report & Summary Statement of Operations

Revenues for FAME US for the year ending December 31, 2017, totaled \$1,650,773. Of this, contributions of \$1,177,618 were received from 810 donors. Grants totaled \$422,000 from five foundations. Volunteer Program Fees to offset program costs in Tanzania totaled \$42,966. Interest income for the year was \$8,189.

FAME (Tanzania) was successful in fundraising as well, receiving \$8,688 in unrestricted donations and \$147,309 for our new maternity center. Patient fee income from the outpatient clinic and inpatient facility increased from \$350,037 in the prior year to \$378,550 in 2017, an increase of 8%. Patient fees for service covered 21% of the operating costs at FAME Medical with donor support covering the other 79%. Sale of our used generators brought in \$12,045 and interest income for the year was \$81. The total amount that FAME (Tanzania) raised was \$546,673.

Operating expenditures for FAME (USA) and FAME (Tanzania) combined were \$1,989,573. Of this, fundraising expenses and administrative costs were 5.8%, while salary & benefits, medications, medical supplies and lab supplies combined accounted for 75% of all operating expenses.

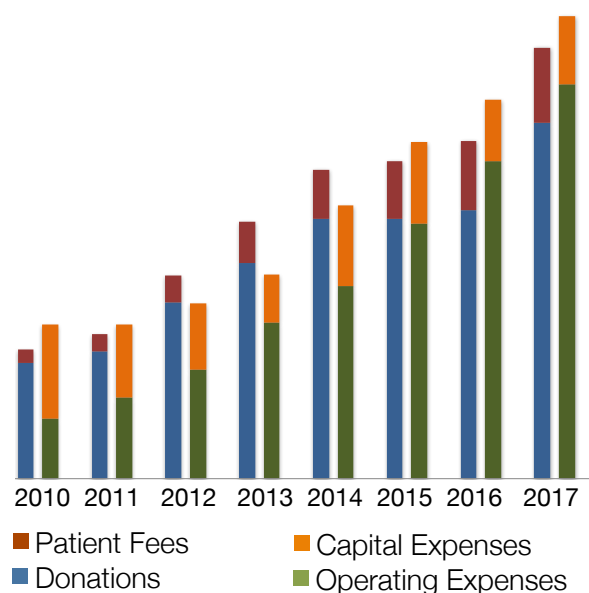
Total capital expenditures for the year were \$350,269. This represents 15% of total expenditures and mainly went towards the maternity center, long-term volunteer housing, medical equipment, electrical infrastructure and our Filemaker custom medical records system.



# Financial Summary 2017

## Statement of Activities for FAME US and FAME Tanzania

### FAME's financial growth in the last nine years



### Support and Revenue

#### Donations by designation received in the US

Unrestricted	851,259
Grants	422,000
Maternity Wing	150,000
Maternal Health	3,581
Well Drilling	20,000
Patient Referral/Special Care	6,500
Volunteer Housing	95,810
Medical Equipment	3,100
Scholarship	17,625
Cervical Cancer	7,593
Neurology	7,750
Sponsored Consultants in Tanzania	14,400

**Total Donations at FAME US** **1,599,618**

#### Donations by designation received in TZ

Unrestricted	8,688
Maternity Wing	147,309

**Total Donations at FAME TZ** **155,997**

#### Other Revenue

Patient Fees for Service in Tanzania	378,550
Volunteer Program Fees	42,966
Sale of used generators	12,045
Interest at FAME TZ	81
Interest at FAME US	8,189
<b>Total Other Revenue</b>	<b>441,831</b>

**Total Income for FAME US & TZ** **2,197,446**

### Operations Expenses

#### Tanzania

Salaries & Benefits	1,030,457
Medications & Medical Supplies	229,683
Lab Supplies	228,297
Facilities & Vehicles	138,198
Inpatient Meals & Patient Referrals	64,149
Other Operations	72,279
Program Support	6,680
Continuing Education	3,266
Volunteer Program	39,746
Scholarships	17,403

**Total Expenses TZ** **1,830,158**

#### US

Program Support for TZ	44,072
Administration	11,558
Fundraising Expenses/Travel	34,372
Salaries & Benefits	69,413

**Total Expenses US** **159,415**

**Total Operating Expenses** **1,989,573**

### Capital Expenditure

Maternity Center	135,719
Volunteer Housing	57,960
RCH Building	10,369
Water System	27,609
Electrical Infrastructure	40,170
Medical Equipment	30,443
Incinerator	6,821
Filemaker Customization Software	23,909
Car	6,984
Other	10,285

**Total Capital Expenses** **350,269**

**Total Expenses for FAME US & TZ** **2,339,842**

### Statement of Financial Position for FAME US

Assets	1,039,338
<b>Total Assets</b>	<b>1,039,338</b>
Unrestricted Assets	496,330
Designated Funds	543,008
<b>Total Net Assets/Fund Balance</b>	<b>1,039,338</b>

**Total Net Assets** **1,039,338**

\*All numbers are in US Dollars and an average exchange rate of 2235 TShillings was used for expenditures in Tanzania